Received Cold Calls . . .

What to say if you are on the receiving end of someone trying to sell you something.

If you believe they are sharp:

You're very sharp. Do you like what you're doing? Or Do you keep your options open in terms of making money outside of what you're doing? Or Are you married to your job? Or Do you plan on doing this for the rest of your life? Or Are you somewhat open minded to other income producing possibilities?

If yes...

Now isn't the time to get into this but I run a business from home and I'm looking for someone who is sharp.

How bout if I give you a website to check out - If it's for you, great - If not, no harm done.